

“Supplier Performance/Negotiations”

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Biography – David Mueller

David Mueller has 31 years in the Power Industry. Starting out in nuclear plant construction while with Sargent & Lundy Engineers in 1981. Dave worked on the Marble Hill, Zimmer, Byron, Braidwood, LaSalle and Clinton stations during construction. In 1989, Dave transitioned to the Supply world, helping develop the Materials Management concept at Commonwealth Edison’s Zion station. During Mr. Mueller’s career at Exelon, Dave has served as Site Supply Manager at Braidwood station, during his time, helping Braidwood complete two 15 day refuel outages. Dave also has served as Exelon’s Inventory Manager where he was instrumental in the development of the contingent reservation process as well as in the day-to-day oversight of Exelon’s multi-million dollar Inventory. Currently, Mr. Mueller provides governance and oversight to the ten Exelon nuclear station supply organizations, specifically in the area of refuel outage efficiency.

Biography – William (Robbie) McCready

Robbie McCready was born and raised in Saint Leonard Maryland. Robbie joined the Calvert Cliffs Nuclear Power Plant team, a subsidiary of Constellation Energy, in 1977. Robbie has held many positions: Maintenance First Line Supervisor; Supervisor-Maintenance Procedures & Support, Supervisor-Maintenance Planning; Supervisor-Procurement Coordination unit; General Supervisor-Mechanical Maintenance; Director-Materials and Services at the Calvert Cliffs and Ginna Stations; Project Director-UniStar New Nuclear Development and Director-Materials and Services –Fleet.

Robbie assumed the role of Director – Materials and Services (Fleet) in September 2011. In this role, Robbie is responsible for the CENG Fleet Critical Spares project, Fleet Inventory, Fleet Investment Recovery and development of a Supplier Performance Management Program. His Group also is involved in supporting the CENG Equipment Obsolescence Program.

Session Abstract

In recent years manufacturing and service firms have become increasingly aware of the importance of supplier performance and its critical impact on their own performance and market competitiveness.

The increasing reliance on outside suppliers has transformed both the perception of and the need for understanding and improving supplier performance from just a vitamin to a real painkiller. A number of factors have converged to create the perfect storm in the supplier performance world:

- Increased outsourcing and reliance on supplier for both goods and services
- Globalization of business and of supply chains
- Increasing complexity in managing suppliers
- Increasing supply risks
- Viewing suppliers not just as a cost, but as a strategic input to their bottom line.

Today, we understand that good supplier performance is a key ingredient in enabling us to achieve business performance excellence.

This session will go into details on supplier performance from how a utility developed a supplier performance program to how a major vendor, while working together with two utilities developed a process that not only improved overall supplier performance results, but sustained that performance even though the program has evolved.